

ANNATA 365 EQUIPMENT MANUFACTURER

Industry Leading Business Management Expertise For Equipment Manufacturers

Annata 365 is an award-winning business management solution that leverages on the technological power of Microsoft Dynamics 365 and provides intuitive business solutions designed specifically for Heavy Equipment Manufacturers.

Be it in construction, forestry, agricultural equipment, material handling, industrial machinery, demolition or even waste management, our cloud-based business management solutions cater to businesses manufacturing light equipment all the way to heavy duty equipment. As manufacturers endeavor to gain competitive advantage through digital transformation, Annata's solution offers new technology that adds agility, intelligence, and efficiency to the manufacturing cycle.

Key Highlights

Efficient business process integration

Full integration of all key business processes driven by industry specific needs and developed by experts.

Clear overview of all data

Our solution presents a 360-degree view of all equipment data through enhanced supply chain visibility, IoT, and AI enabled monitoring and tracing with powerful business analytics to make sense of the unknown.

Cloud-based solution

The burden on IT and hardware maintenance is reduced thereby saving money with a highly secured and scalable solution in the Cloud.



Benefits

Industry Specific

Built to deliver industry-specific functionality for equipment organizations. Enjoy benefits of best practices and "out of the box" device features.

Actionable Insights

Actionable insights improve business performance and drives business by providing business critical insights for quicker analysis and decision making.

Workspaces

Role-based workspaces provide users with complete tools and information needed to perform their role efficiently.

Cloud Based

Highly secured and scalable Cloud-based solution that will enable customers to save money by reducing the IT burden and hardware maintenance.

Rich User Experience

Quickly and easily access your ERP solution through desktop or mobile web browser. Ability to personalize your user screens without need of programming skills.

Choice & Flexibility

A365 excels in its ability to deliver an intuitive solution built around your company's unique needs. Choose how you would like to deploy either in the Cloud, On-premise or Hybrid (Legacy systems + Cloud)

Core Functionalities

Configuration

Improve sales with the ability to offer quick, easy, and accessible device customizations with predefined options, components, accessories, etc.

Production

Improve efficiency of supply chain processes with advanced technological capabilities

Sales

Introduce customer-centric models to improve customer satisfaction and retention rate

Service

Reduce equipment downtime and maintenance costs with a configurable and easy-to-use solution.

Information tracking

IoT & AI enabled data monitoring allows for seamless cradle-to-grave unique device traceability with real-time data on its condition and usage as powered by data science and machine learning.

Clear document supervision

Create documents using predefined templates and control visibility across multiple locations.

Loan management

Manage equipment loans, calculate interest rates, and create collections.

Spare parts management

In addition to the storage management features, use the manufacturers spare parts catalog integration together with additional functions specially designed to improve parts handling.

Work order management

Schedule your resources, plan workhours and manage the allocation of service orders. Accurate timesheet management and multi-dimensional view of workshops and technician capabilities and demand ensure efficiency in resource management.

Service and maintenance of contracts

Create service/maintenance contracts and collect monthly fees. Track service work orders and history, cost of materials, and labor charges to offer flexible financial models for service contracts.

Maintenance plan templates

Set up a maintenance plan structure and assign it to equipment.

Service campaigns

Create sales campaigns and add discounts or accessories for specific equipment or group.

Manage warranty packages

Efficiently manage and track standard warranties, warranty terms, warranty periods, and extended warranties to increase customer satisfaction.

Analytics

Rich interactive dashboards, reports, drilldowns, and various filter options provide an overview of actionable business data that saves time when needing to make quick and well-informed decisions.



Success Story

HITACHI

Reliable solutions

Hitachi Construction Machinery strengthening after sales service worldwide and transforming into a powerful corporate system with Annata 365.

"We are promoting system development globally in cooperation with partners in each country. Because both Microsoft and Annata have operations in various parts of the world, cooperation is smooth, and they support arrangements that match the situation for each country."

Takayuki Onaka, General Manager,
Hitachi Construction Machinery Business Management Division

