## Equipment rental factsheet

From fragmented rental workflows to integrated rental efficiency





### Rental challenges faced by equipment businesses



Booking & scheduling



Inventory management



Maintenance & repairs



Billing



Contract management



Equipment fixed asset tracking



Return & inspection



Equipment replacement process

# Seamless rental operations from beginning to end with A365

A365 is your comprehensive solution for effective equipment rental management, enhancing operational efficiency, and delivering exceptional customer service. With features such as fleet management, asset tracking, bookings, and maintenance tools, it accelerates the digital transformation of your rental operations.

A365 creates personalized rental experiences and provides the necessary features for monitoring and analyzing the entire process, from rental and periodic invoicing to returns and maintenance, ensuring operational excellence throughout your equipment rental business.

01

Manage equipment rentals seamlessly without the need for expensive infrastructure 02

Enables rental terms customization as well as offering options for long-term leases 03

Monitors equipment usage and condition in real-time

04

Manage all rental-related charges, including delivery fees and additional costs, effortlessly 05

Real-time visibility into equipment availability to prevent conflicts and efficiently manage bookings

### A365 equipment rental features



Equipment catalog



RPO management



Real-time availability tracking



Automated updates on rental rates & pricing



Quotation management



Contract management



Equipment inspection



Maintenance scheduling



Billing & invoicing



Reporting & analytics

### A365 equipment rental **functionality coverage**





### **Rental management**

### Rental contracts-Creation & management

Streamline the process of creating and managing digital rental contracts, ensuring clear terms and conditions.

### Rental equipment availability tracking

Real-time visibility into equipment availability to prevent conflicts and efficiently manage rental bookings.

### **Equipment reservations & allocation**

Enable seamless customer reservations and ensure optimal allocation of equipment resources.

### **RPO**

Offer a Rent to Purchase option (RPO), allowing customers to transition from renting to ownership seamlessly.

### Periodic invoicing & usage-based billing

Simplify billing with automated periodic invoicing based on rental terms and usage.

### Insurance/damage waiver

Provide insurance and damage waiver options for rentals as well as track customer's own insurance for customer peace of mind.

### Rental pricing management

Easily configure and manage rental pricing based on various factors, ensuring accurate rates

### "Best price" automatic re-calculation

Automatically re-calculate charges to offer customers the best available price based on rental changes.

### Rental-related charges

Manage additional charges such as delivery fees, fuel surcharges, and other relevant costs.

### Customer calendars vs. chargeable days

Align customer rental periods with actual chargeable days, ensuring accurate billing.

### **Transfer requests & transfers**

Facilitate equipment transfers between different locations or projects seamlessly.

### Replacement requests/replacements

Manage equipment replacement requests efficiently to minimize downtime for customers.

### Rental payment processing

Streamline rental payment processing with secure and convenient payment options.

### Re-rent/Cross-rental processing

Manage re-rent and cross-rental scenarios for optimized equipment utilization.

### Wet & dry hire management

Manage wet and dry hire scenarios, with or without operators and operational cost coverage such as fuel.















