

Module overview | Rental & Fleet

Power new possibilities **for your equipment business** with A365 Rental & Fleet



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Rental & Fleet challenges faced by equipment businesses



Booking & scheduling



Inventory management



Maintenance & repairs



Billing



Contract management



Equipment fixed asset tracking



Return & inspection



Equipment replacement process



Redefining Rental & Fleet Excellence for Equipment Businesses with A365

Designed to elevate your equipment rental and fleet operations, the A365 Rental & Fleet module ensures that every touchpoint is seamless, efficient, and impactful. With tools to manage utilization, optimize scheduling, and streamline processes, this module helps you stay competitive in a fast-paced and dynamic market.











From real-time tracking of equipment to improving team communication and maintaining adherence to the highest industry standards, A365 addresses every aspect of rental and fleet management. The result? Reduced equipment downtime, optimized resource allocation, and enhanced operational efficiency across your business.

Built on the powerful foundations of **Microsoft Dynamics 365, Azure, Power Platform, Copilot, and Dataverse**, A365 offers seamless integration, advanced security, and intuitive features tailored specifically for equipment rental and fleet operations. With AI-driven insights and Annata's deep expertise in the equipment industry, A365 simplifies complex workflows, empowering businesses to adapt and scale with ease.

What sets A365 Rental & Fleet apart is its ability to maximize the value of your equipment assets while boosting operational efficiency. By driving smarter utilization, improving customer experiences, and ensuring business continuity, A365 transforms equipment rental and fleet management into a strategic advantage—delivering measurable value at every stage.

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| <h2>01</h2> <p>Manage equipment rentals seamlessly without the need for expensive infrastructure</p> | <h2>02</h2> <p>Enables rental terms customization as well as offering options for long-term leases</p> | <h2>03</h2> <p>Monitors equipment usage and condition in real-time</p> | <h2>04</h2> <p>Manage all rental-related charges, including delivery fees and additional costs, effortlessly</p> | <h2>05</h2> <p>Real-time visibility into equipment availability to prevent conflicts and efficiently manage bookings</p> |
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A365 Rental & Fleet Capabilities

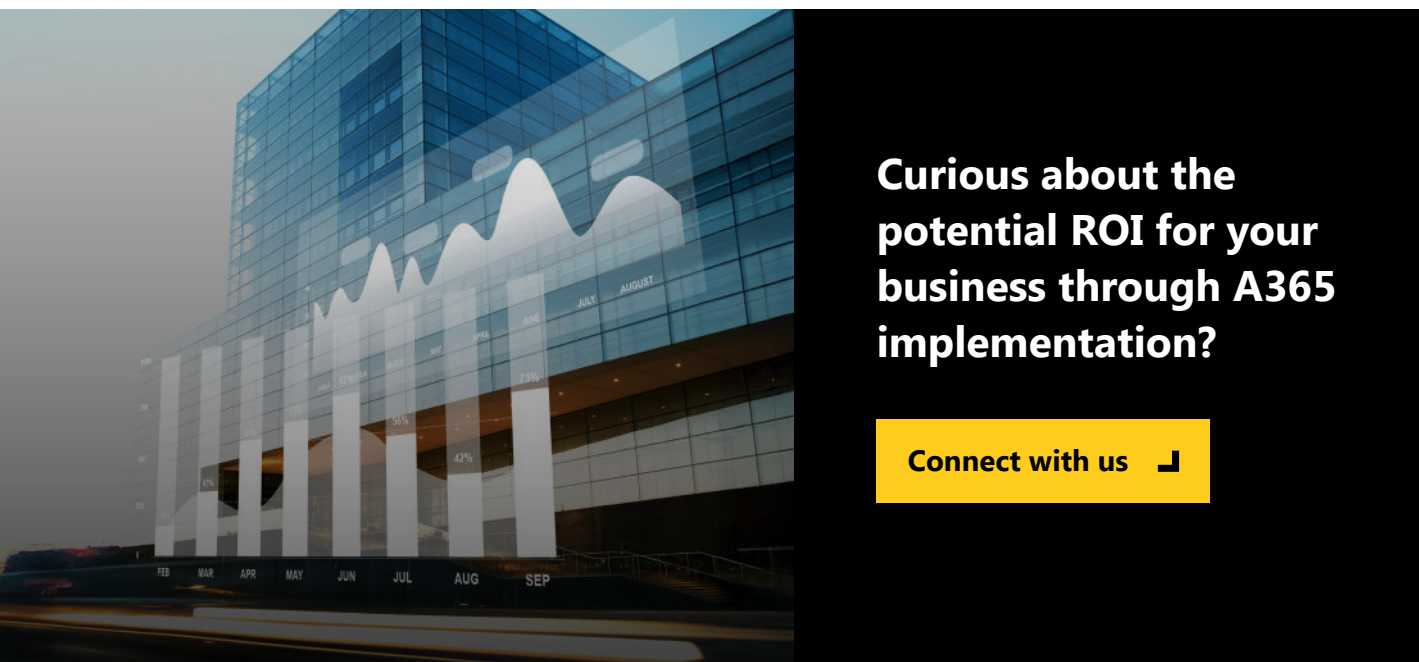
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|  <p>Equipment catalog</p> |  <p>RPO management</p> |  <p>Real-time availability tracking</p> |  <p>Automated updates on rental rates & pricing</p> |  <p>Quotation management</p> |
|  <p>Contract management</p> |  <p>Equipment inspection</p> |  <p>Maintenance scheduling</p> |  <p>Billing & invoicing</p> |  <p>Reporting & analytics</p> |

Experience a significant **ROI with A365**

After implementing A365, our customers have enjoyed streamlined efficiency through automation, optimized workflows, and insightful analytics, facilitating informed decisions. This transformation has significantly positively impacted their financial performance.

Example

- **\$2.5B** - Existing generated revenues
- **3,500** - Existing Full-Time Employee (FTE) workforce
- **8-9x** - Projected ROI
- **1 year** - Projected payback period
- **\$8M to \$10M** - Projected total annual net impact



Disclaimer: The projected ROI and financial impact figures provided are based on preliminary assessments and estimates for illustrative purposes only. Actual results may vary and are subject to various factors such as market conditions, business strategies, implementation timelines, and other variables.



A365 Rental & Fleet Key Features



01

Rental Fleet and Inventory Management

Real-Time Inventory Visibility: Monitor availability across multiple sites to optimize fleet utilization and prevent overbooking.

Fixed Asset Management: Track equipment as fixed assets, ensuring accurate lifecycle and maintenance records.

Equipment Catalog and Bulk Management: Manage bulk items, specialized equipment, and accessories seamlessly.

03

Rental Order and Contract Management

Quotation Creation and Management: Generate rental quotations with clear, customizable terms for short- and long-term contracts.

Flexible Pricing Models: Offer daily, weekly, or monthly rates tailored to customer needs, including prorated and usage-based charges.

Automated Rate Adjustments: Adjust rates dynamically for early returns, extensions, or other modifications.

05

Billing and Invoicing

Usage-Based and Periodic Billing: Automate billing cycles based on rental terms and usage.

Rental-Related Charges Management: Handle additional fees like fuel surcharges, delivery costs, and other rental-related expenses.

Secure Payment Processing: Simplify rental payments with secure and convenient options.

07

Reporting and Analytics

Dashboards and KPI Tracking: Monitor rental performance and fleet utilization with actionable insights.

Forecasting Tools: Leverage historical data to anticipate trends and adjust strategies.

Comprehensive Rental Reporting: Track financials, operational performance, and customer trends.

02

Booking, Allocation, and Scheduling

Advanced Allocation Tools: Automate allocation based on equipment ranking and availability for optimal resource use.

Calendar-Based Scheduling: Use visual tools to streamline reservations, availability, and scheduling.

Reservations and Allocations: Efficiently handle customer reservations and ensure resources are optimally allocated.

04

Maintenance and Inspection Tools

Proactive Maintenance Scheduling: Automate service orders for preventive and routine maintenance to ensure uptime.

Inspection Tracking: Record equipment conditions during delivery, use, and return to ensure quality control.

Service Order Integration: Automate service orders for maintenance, repairs, or replacements to reduce downtime.

06

Asset Tracking and Replacement

Replacement and Re-Rent Management: Handle equipment replacements efficiently to minimize customer downtime.

Safety Stock Optimization: Maintain optimal inventory levels to ensure availability and avoid shortages.

Rent-to-Purchase Options (RPO): Provide customers with a seamless transition from renting to ownership.

08

Logistics and Transport Management

Delivery and Collection Planning: Coordinate equipment deliveries and pickups with detailed logistics tools.

Transfer Requests and Management: Facilitate equipment transfers between sites or projects seamlessly.

A365 Rental & Fleet Benefits



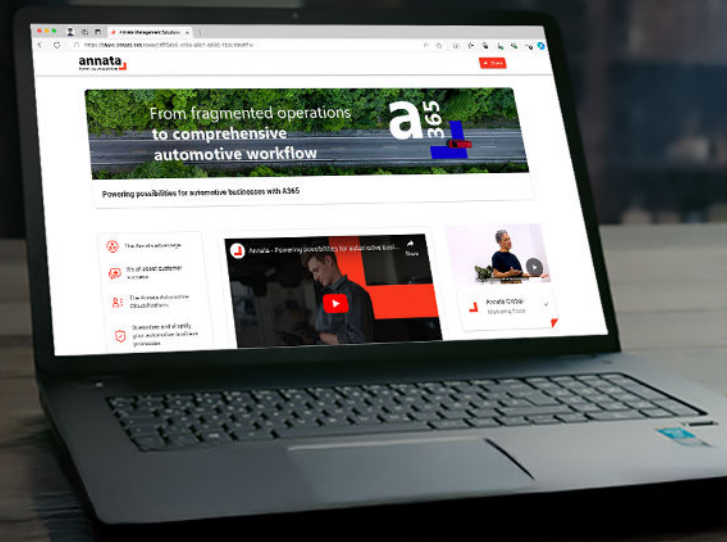
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| 01 | Streamlined Processes | Automate key workflows, from quoting and invoicing to maintenance and returns. |
| 02 | Enhanced Fleet Utilization | Maximize equipment usage with real-time visibility and advanced allocation tools. |
| 03 | Improved Customer Experience | Provide flexible rental options, proactive maintenance, and seamless replacements. |
| 04 | Data-Driven Decision-Making | Use analytics and dashboards to refine strategies and improve operational outcomes. |
| 05 | Scalable and Adaptable | Support growth with tools designed for both small and large-scale operations. |
| 06 | Lower Administrative Burden | Automate repetitive tasks to focus resources on strategic goals. |
| 07 | Proactive Maintenance and Repairs | Reduce downtime with integrated maintenance scheduling and inspections. |
| 08 | Streamlined Efficiency with AI | Enhance productivity through AI-powered automation, predictive maintenance insights, and smarter resource management, helping your business stay agile and competitive. |

Discover the A365 Digital Experience Center: Your business transformation starts here

Explore | Learn | Transform

In the A365 Digital Experience Center, you'll get an exclusive, interactive demo to see how A365's game-changing functionalities can simplify your operations and drive real business results.

[Visit A365 Digital Experience Center](#) ↴





Power your possibilities with full digitalization

Ready to scrap those legacy systems and say hello to a cloud solution that never grows old? At Annata, we bring modern business applications to the automotive, trucks & buses, and equipment industries, helping businesses meet current challenges and seize new market opportunities.

See how A365 can help your business stay agile, compliant, and ahead of the competition. Reach out to us at marketing@annata.net.



For more information, visit us at annata.net

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