

Module overview | Rental & Fleet

# Power new possibilities for your trucks & buses business with A365 Rental & Fleet



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**annata**  
Powering possibilities



# Rental & Fleet challenges faced by trucks & buses businesses



Booking & scheduling



Inventory management



Maintenance & repairs



Customization



Contract management



Asset tracking



Return & inspection



# Redefining Rental & Fleet Excellence for Trucks & Buses Businesses with A365

Designed to take your rental and fleet business to the next level, the A365 Rental & Fleet module ensures that every operational touchpoint is seamless, effective, and impactful. With tools to manage utilization, optimize scheduling, and streamline processes, this module helps you stay ahead in a competitive, fast-paced market.

From real-time fleet tracking to enhancing communication between teams and ensuring adherence to the highest industry standards, A365 covers every aspect of rental and fleet management. This results in reduced downtime, better resource allocation, and improved operational efficiency across your business.

Built on the powerful foundations of **Microsoft Dynamics 365**, **Azure**, **Power Platform**, **Copilot**, and **Dataverse**, A365 offers seamless integration, advanced security, and intuitive features tailored for fleet and rental operations. With AI-driven insights and Annata's deep industry expertise, the solution simplifies complex workflows, helping businesses adapt and scale effectively.

What sets A365 Rental & Fleet apart is its ability to maximize asset value and operational efficiency. By driving smarter utilization, elevating customer experiences, and ensuring business continuity, A365 transforms rental and fleet management into a strategic advantage—delivering measurable value every step of the way.

01

Manage equipment rentals seamlessly without the need for expensive infrastructure

02

Enables rental terms customization as well as offering options for long-term leases

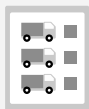
03

Automates notifications on rental returns, maintenance schedules, and payment due dates

04

Monitors vehicle usage and condition in real-time

## A365 Rental & Fleet Capabilities



Equipment catalog



Reservation & booking



Real-time availability



Rental rates & pricing



Fleet customization



Contract management



Equipment inspection



Maintenance scheduling



Billing & invoicing



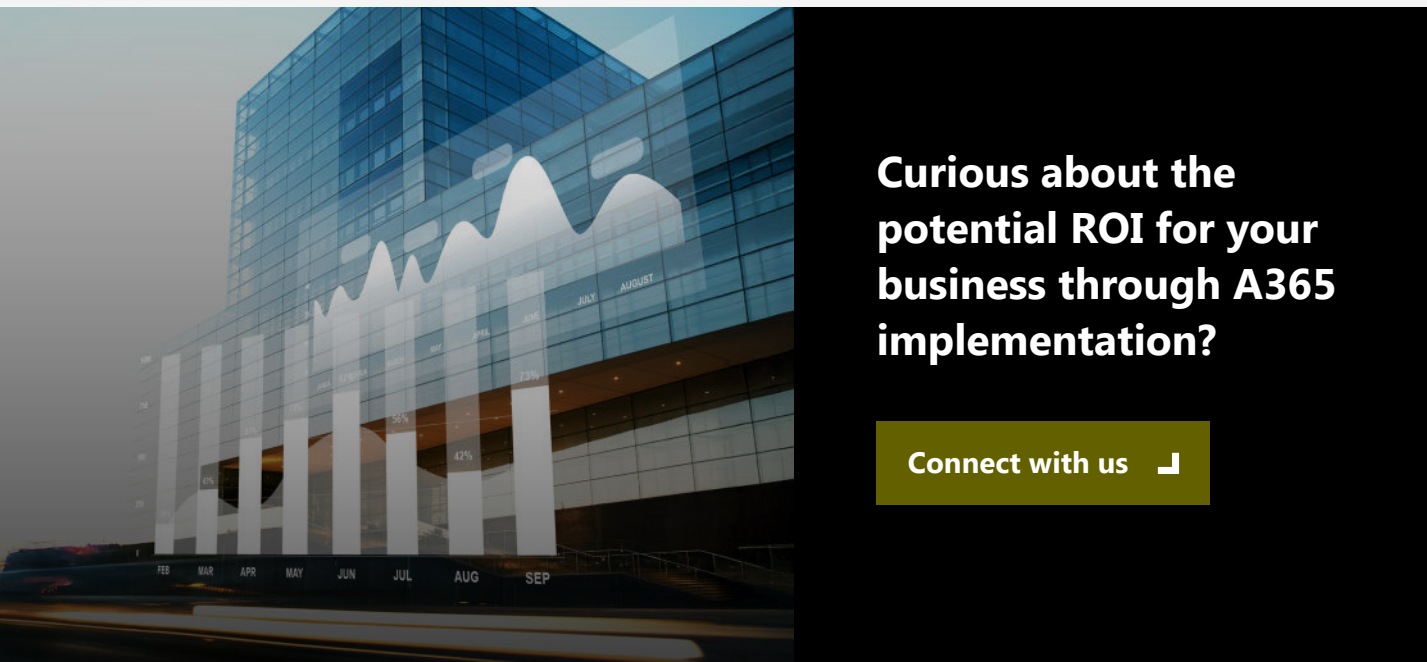
Reporting & analytics

# Experience a significant **ROI with A365**

After implementing A365, our customers have enjoyed streamlined efficiency through automation, optimized workflows, and insightful analytics, facilitating informed decisions. This transformation has significantly positively impacted their financial performance.

## Example

- **\$2.5B** - Existing generated revenues
- **3,500** - Existing Full-Time Employee (FTE) workforce
- **8-9x** - Projected ROI
- **1 year** - Projected payback period
- **\$8M to \$10M** - Projected total annual net impact



**Disclaimer:** The projected ROI and financial impact figures provided are based on preliminary assessments and estimates for illustrative purposes only. Actual results may vary and are subject to various factors such as market conditions, business strategies, implementation timelines, and other variables.



# A365 Rental & Fleet Key Features



01

## Rental Fleet and Inventory Management

**Real-Time Inventory Visibility:** Access live updates on vehicle availability to avoid overbooking and maximize utilization.

**Fixed Asset Tracking:** Monitor rental fleet as fixed assets, improving lifecycle and maintenance management.

**Multi-Location Fleet Management:** Manage vehicles across multiple locations with centralized visibility and control.

03

## Rental Order and Contract Management

**Quotation and Contract Management:** Generate rental quotations and contracts with clear terms for short- and long-term agreements.

**Customizable Pricing Models:** Offer daily, weekly, or monthly rates tailored to customer requirements, including usage-based and prorated charges.

**Automated Rate Adjustments:** Adjust rental rates dynamically for early returns, extensions, or modifications.

05

## Billing and Invoicing

**Periodic Invoicing and Usage-Based Billing:** Simplify billing with automated invoicing cycles aligned to rental terms.

**Flexible Billing Options:** Offer custom billing intervals to suit customer needs and streamline financial processes.

**Additional Charges Management:** Easily handle surcharges, fuel costs, and other rental-related expenses.

07

## Reporting and Analytics

**KPI Dashboards and Fleet Performance Analytics:** Provide actionable insights into rental operations and fleet performance.

**Forecasting Tools:** Use historical data to anticipate demand, optimize pricing, and align fleet capacity with market needs.

**Microsoft Power BI Integration:** Leverage advanced reporting for comprehensive operational insights.

02

## Booking, Allocation, and Scheduling

**Advanced Allocation Tools:** Automatically assign vehicles based on availability and priority, preventing conflicts.

**Vehicle Reservations and Allocation:** Streamline customer reservations and optimize fleet allocation for operational efficiency.

**Calendar-Based Scheduling:** Utilize a visual calendar to manage bookings, availability, and service schedules effectively.

04

## Maintenance and Inspection Tools

**Integrated Maintenance Scheduling:** Ensure vehicles remain in top condition with automated service orders and preventive maintenance plans.

**Condition Tracking:** Record vehicle conditions during delivery, use, and return for transparency and accountability.

**Service Order Creation:** Automate service orders based on maintenance needs, reducing downtime.

06

## Asset Tracking and Replacement

**Replacement Management:** Seamlessly handle replacement requests to minimize customer downtime.

**Safety Stock Calculations:** Maintain optimal inventory levels to prevent shortages and ensure availability.

**Buyback and Re-Rent Processes:** Streamline buyback and cross-rental scenarios to enhance fleet flexibility.

08

## Logistics and Transport Management

**Delivery and Collection Planning:** Coordinate vehicle deliveries and pickups with detailed transport planning tools.

**Intercompany Transfers:** Facilitate vehicle transfers between locations to meet customer and operational requirements.

# A365 Rental & Fleet Benefits



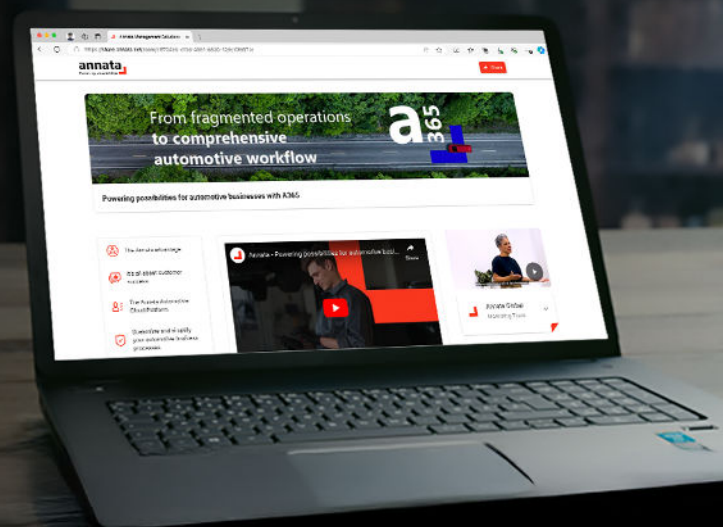
<b>01</b>	<b>Streamlined Rental Processes</b>	Automate key workflows, from quoting and invoicing to vehicle returns and replacements.
<b>02</b>	<b>Enhanced Fleet Utilization</b>	Maximize vehicle use with real-time visibility and advanced allocation tools.
<b>03</b>	<b>Improved Customer Experience</b>	Provide flexible pricing, proactive maintenance, and seamless replacements to enhance satisfaction.
<b>04</b>	<b>Data-Driven Decision-Making</b>	Use analytics and dashboards to refine strategies and improve operational outcomes.
<b>05</b>	<b>Scalable and Adaptable</b>	Support growth with tools designed for both small and large-scale operations.
<b>06</b>	<b>Lower Administrative Burden</b>	Automate repetitive tasks to free up resources for strategic initiatives.
<b>07</b>	<b>Proactive Maintenance and Repairs</b>	Reduce downtime and improve safety with integrated service management tools.
<b>08</b>	<b>AI-Enhanced Operational Efficiency</b>	Streamline operations with AI-powered insights, predictive analytics, and automation—empowering your team to focus on strategic priorities.

## Discover the A365 Digital Experience Center: Your business transformation starts here

Explore | Learn | Transform

In the A365 Digital Experience Center, you'll get an exclusive, interactive demo to see how A365's game-changing functionalities can simplify your operations and drive real business results.

Visit [A365 Digital Experience Center](#) 





# Power your possibilities with full digitalization

Ready to scrap those legacy systems and say hello to a cloud solution that never grows old? At Annata, we bring modern business applications to the automotive, trucks & buses, and equipment industries, helping businesses meet current challenges and seize new market opportunities.

See how A365 can help your business stay agile, compliant, and ahead of the competition. Reach out to us at [marketing@annata.net](mailto:marketing@annata.net).



For more information, visit us at [annata.net](https://annata.net)

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